

**Name: Santos, Hugo**  
**Grade: Senior Member**

**Bio:**

With an established career in the area of information technology, I work as a Director in multiple capacities, ranging from the strategic management of e-commerce operations in large marketplaces to the development and outsourcing of complex IT systems. I have extensive experience in selling products and services with government entities and private sector companies, managing sales on marketplaces such as Amazon, eBay and Mercado Livre, and leading bidding processes and government contracts. Great personal relationships and high commitment to the projects involved, always looking for great challenges to overcome in the constant search for knowledge of new technologies and work tools.

Senior Member of IEEE (Institute of Electrical and Electronics Engineers)  
Senior Member – Apr 2024 Being recognized as a Senior Member of IEEE is not just a milestone in my career; it's a testament to my deep commitment to a field that has always inspired me. Achieving this status, which only a small percentage of professional's reach, makes this accomplishment even more meaningful to me.

This recognition reflects a journey filled with challenges and innovations, where I've had the privilege to lead projects that make a real impact, publish work that advances knowledge, and collaborate with brilliant minds from around the globe. Being part of this select group of Senior

Members connects me to a global community of innovators, allowing me to continue learning, growing, and contributing to the future of technology.

### **Position Statement - Treasurer:**

Hugo Santos Candidate for Treasurer IEEE Region 3 September 19, 2024 Dear Members of the IEEE Region 3 Council, I would like to express my deep interest and commitment in applying for the position of treasurer for IEEE Region 3. I fully understand the importance of this role in maintaining the financial health and continued growth of our organization, and I am prepared to fulfill my responsibilities with seriousness, transparency, and dedication.

My primary goal as treasurer will be to ensure solid and transparent financial management. I believe that trust is the foundation of any successful organization, and it is through clear and open communication that we will build that trust. I intend to keep all financial processes accessible and comprehensible, providing regular and detailed reports on the financial status of our region. In doing so, I will ensure that all members are fully aware of how resources are being managed and applied. In addition to transparency, I am committed to optimizing the use of available resources, ensuring that every fund is allocated responsibly and strategically. My focus will be on efficiency, without compromising the quality of the activities we promote for the benefit of our members and the IEEE community. As treasurer, I also see my role as a facilitator, supporting the local sections and their initiatives. I will work to ensure that all processes are straightforward and effective, allowing financial resources to reach where they are most needed and encouraging the development of new projects. In summary, I commit to maintaining Region 3 in accordance with the highest standards of financial responsibility and to collaborating with each of you to ensure the continued growth of IEEE.

I appreciate the opportunity to apply for this position and am available for any further clarification.

Sincerely, Hugo Santos

Candidate for Treasurer of IEEE Region 3, Florida West Coast Section